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| 1. Whom does the public regard as the quintessential psychologist?   |  |  |  | | --- | --- | --- | |  | a. | Albert Bandura | |  | b. | B. F. Skinner | |  | c. | Phil McGraw ("Dr. Phil") | |  | d. | Wilhelm Wundt |  |  |  | | --- | --- | | *ANSWER:* | c | |

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| 2. To which year do historians attribute the origins of psychology?   |  |  |  | | --- | --- | --- | |  | a. | 1952 | |  | b. | 1900 | |  | c. | 1879 | |  | d. | 1843 |  |  |  | | --- | --- | | *ANSWER:* | c | |

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| 3. Historians credit which country as the birthplace of psychology?   |  |  |  | | --- | --- | --- | |  | a. | Germany | |  | b. | Russia | |  | c. | America | |  | d. | England |  |  |  | | --- | --- | | *ANSWER:* | a | |

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| 4. When you have an "orientation" in psychology, it means that you:   |  |  |  | | --- | --- | --- | |  | a. | are geared toward finding the truth. | |  | b. | embrace a particular psychological framework along with its values. | |  | c. | tend to be against using medication to treat psychological disorders. | |  | d. | are skeptical. |  |  |  | | --- | --- | | *ANSWER:* | b | |

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| 5. What was the process by which structuralists gathered data about sensory operations?   |  |  |  | | --- | --- | --- | |  | a. | journal writing | |  | b. | covariation | |  | c. | internal validity | |  | d. | introspection |  |  |  | | --- | --- | | *ANSWER:* | d | |

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| 6. Psychology is the \_\_\_\_\_ study of mind and behavior.   |  |  |  | | --- | --- | --- | |  | a. | scientific | |  | b. | personal | |  | c. | in-depth | |  | d. | atypical |  |  |  | | --- | --- | | *ANSWER:* | a | |

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| 7. According to Stanovich, which of the following is *not* something that sciences concentrate on?   |  |  |  | | --- | --- | --- | |  | a. | application of key ideas to solve problems | |  | b. | reliance on systematic empiricism | |  | c. | focus on generating profits from results | |  | d. | commitment to making findings public to expand understanding |  |  |  | | --- | --- | | *ANSWER:* | c | |

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| 8. Which statement represents an operational definition?   |  |  |  | | --- | --- | --- | |  | a. | Smiling happens when people are happy. | |  | b. | There are two kinds of smiles: real and fake. | |  | c. | Only humans can smile. | |  | d. | Smiling will be recorded when the corners of the mouth turn up. |  |  |  | | --- | --- | | *ANSWER:* | d | |

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| 9. Who described psychology as "a nasty little science"?   |  |  |  | | --- | --- | --- | |  | a. | Sigmund Freud | |  | b. | B. F. Skinner | |  | c. | Ivan Pavlov | |  | d. | William James |  |  |  | | --- | --- | | *ANSWER:* | d | |

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| 10. Which "two cultures" did Greg Kimble describe when describing psychology?   |  |  |  | | --- | --- | --- | |  | a. | empiricists and realists | |  | b. | Freudians and behaviorists | |  | c. | researchers and practitioners | |  | d. | problem solvers and problem generators |  |  |  | | --- | --- | | *ANSWER:* | c | |

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| 11. Who founded the American Psychological Association in 1982?   |  |  |  | | --- | --- | --- | |  | a. | William James | |  | b. | Edward Thorndike | |  | c. | G. Stanley Hall | |  | d. | Lightner Witmer |  |  |  | | --- | --- | | *ANSWER:* | b | |

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| 12. How does the American Psychological Association handle special interests?   |  |  |  | | --- | --- | --- | |  | a. | It coordinates membership through a divisional structure. | |  | b. | It ignores special interests in favor of the common good. | |  | c. | It rotates leadership across identified subspecialties. | |  | d. | It holds presidential elections every other year. |  |  |  | | --- | --- | | *ANSWER:* | a | |

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| 13. Which of the following is *not* one of the common myths that some people falsely hold about the discipline?   |  |  |  | | --- | --- | --- | |  | a. | Psychology is nothing more than common sense. | |  | b. | Whatever it is, psychology is not a science. | |  | c. | Psychologists make a lot of money. | |  | d. | Psychologists know how to read minds. |  |  |  | | --- | --- | | *ANSWER:* | c | |

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| 14. An outcome that is *counterintuitive* is:   |  |  |  | | --- | --- | --- | |  | a. | not predictable through common sense. | |  | b. | verified through hindsight bias. | |  | c. | generally disregarded in psychological research. | |  | d. | more valuable than an intuitive finding. |  |  |  | | --- | --- | | *ANSWER:* | a | |

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| 15. *Replication* serves what purpose in the scientific method?   |  |  |  | | --- | --- | --- | |  | a. | verifying the accuracy of statistical analysis of the original data | |  | b. | challenging the results of an original study on theoretical grounds | |  | c. | reproducing the original research to affirm its claims | |  | d. | conducting follow-up studies using slight changes in procedure |  |  |  | | --- | --- | | *ANSWER:* | c | |

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| 16. What is a *pseudoscience?*   |  |  |  | | --- | --- | --- | |  | a. | a nonscientific behavioral explanation with no empirical support | |  | b. | a science whose origins extend prior to the Renaissance | |  | c. | a scientific framework with popular public support | |  | d. | a scientific explanation that has not sufficiently matured to be recognized |  |  |  | | --- | --- | | *ANSWER:* | a | |

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| 17. Which psychology framework is friendly to personal experience?   |  |  |  | | --- | --- | --- | |  | a. | psychoanalysis | |  | b. | behaviorism | |  | c. | humanism | |  | d. | cognitivism |  |  |  | | --- | --- | | *ANSWER:* | c | |

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| 18. About how many undergraduate degrees in psychology are awarded each year?   |  |  |  | | --- | --- | --- | |  | a. | 65,000 | |  | b. | 120,000 | |  | c. | 23,000 | |  | d. | 180,000 |  |  |  | | --- | --- | | *ANSWER:* | b | |

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| 19. What is the primary purpose of a capstone class within the psychology major?   |  |  |  | | --- | --- | --- | |  | a. | to introduce the discipline and lay a proper foundation for learning | |  | b. | to provide a vehicle for helping students integrate their work across courses | |  | c. | to practice writing using APA format | |  | d. | to give students hands-on experience in the field |  |  |  | | --- | --- | | *ANSWER:* | b | |

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| 20. The two primary purposes for adding a minor to your psychology major are gaining more knowledge to help you qualify for a specific career direction and:   |  |  |  | | --- | --- | --- | |  | a. | filling up requirements to graduate on time. | |  | b. | expanding your social circle. | |  | c. | reinforcing principles you learn in your major. | |  | d. | exercising intrinsic interests. |  |  |  | | --- | --- | | *ANSWER:* | d | |

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| 21. At what point of your education can you call yourself a psychologist?   |  |  |  | | --- | --- | --- | |  | a. | when you have completed a master's degree | |  | b. | when you have completed a doctorate and are licensed to practice | |  | c. | when you have completed an introductory psychology course | |  | d. | when you have completed an associate's degree |  |  |  | | --- | --- | | *ANSWER:* | b | |

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| 22. What was the average starting salary for social science majors in the class of 2017?   |  |  |  | | --- | --- | --- | |  | a. | ~$38,000 | |  | b. | ~$65,000 | |  | c. | ~$25,000 | |  | d. | ~$46,000 |  |  |  | | --- | --- | | *ANSWER:* | d | |

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| 23. What's the *best* way to earn an above-average salary when you have a 4-year psychology degree?   |  |  |  | | --- | --- | --- | |  | a. | double-majoring in psychology and philosophy | |  | b. | applying psychological thinking in business settings | |  | c. | going into human services | |  | d. | working multiple part-time jobs rather than a single full-time position |  |  |  | | --- | --- | | *ANSWER:* | b | |

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| 24. What type of psychologist tends to earn the *highest* average salary after 20 years of experience?   |  |  |  | | --- | --- | --- | |  | a. | counseling | |  | b. | school | |  | c. | clinical | |  | d. | industrial-organizational |  |  |  | | --- | --- | | *ANSWER:* | d | |

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| 25. Based on the APA Center for Workforce Studies, as of 2015, what was the median annual income of psychologists?   |  |  |  | | --- | --- | --- | |  | a. | $85,000 | |  | b. | $57,000 | |  | c. | $110,000 | |  | d. | $96,000 |  |  |  | | --- | --- | | *ANSWER:* | a | |